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**Exam** : **M6040-426**

**Title** : IBM SurePOS 700 Series  
Models 745, 775, and 785  
Sales Mastery

**Vendor** : IBM

**Version** : DEMO

NO.1 Which processor does the SurePOS 745 offer?

- A. Intel Celeron 440
- B. Intel Celeron G540
- C. Intel Celeron E740
- D. Intel Celeron T3100

**Answer:** D

Explanation:

Intel Celeron Dual Core T3100

NO.2 A customer does not believe that the Intel Celeron T3100 in the SurePOS 745 is a significant improvement over the Celeron 440 in the previous model. Which aspect of the new processor should the sales specialist highlight?

- A. It runs cooler.
- B. It is a dual core.
- C. It uses less power.
- D. It can be upgraded.

**Answer:** B

Explanation:

The model 745 often referred to as the value model maintains a high level of performance with the Intel Celeron T3100 (dual core) processor. This is a significant improvement over the previous Intel Celeron 440 processor(single core).

NO.3 What is the purpose of the LEDs located on the front of the SurePOS 700?

- A. to help customers monitor power usage
- B. to provide guidance in problem determination
- C. to indicate when the system is in deep sleep
- D. to alert users of unexpected network activity

**Answer:** B

Explanation:

Ability to pass more information (like environmental variables) to a management tool (RMA).

NO.4 Which statement is true about the SurePOS 775?

- A. It comes standard with RAID.
- B. It comes standard with a 64GB SSD.
- C. It comes standard with a DVD drive.
- D. It comes standard with 2GB DDR3 memory.

**Answer:** D

Explanation:

DDR3 up to 1333Mhz 2GB standard 8GB max

4 sockets

Incorrect:

Not B:64G SATA II Solid State drive kit option

NO.5 Which feature comes standard with the SurePOS C85?

- A. 4GBDDR3
- B. 64 GB SSD
- C. SurePorts
- D. DVD burner

**Answer:** D

Explanation:

\*SATA DVD-R/W option (Standard on C85)

\*4900-C85 The controller offering provides a comprehensive back-office hardware solution designed for the high-demand retail environment. The controller is based on the performance model, equipped with a standard configuration that adapts to a server environment by including an optical drive(D)and removing the SurePorts(not C). The Intel Core i3 2120 and the Celeron Dual Core G540. 500 GB SATA HDD standard, 2 GB DDR3 base memory and integrated RAID support standard and no SurePorts. In the US the system ships with a PC 101-key keyboard.

NO.6 Which feature allows the SurePOS 700 series to be placed next to the wall with no clearance?

- A. moveable vents
- B. higher speed fan
- C. new smaller footprint
- D. front-to-back airflow

**Answer:** D

Explanation:

Low-profile front-to-back airflow eliminates the need for side venting, offering more placement flexibility.