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Exam : **1z0-1077-21**

Title : Oracle Order Management
Cloud Order to Cash 2021
Implementation Essentials

Vendor : Oracle

Version : DEMO

NO.1 Which two activities can you perform by using Global Order Promising's stand-alone work area? (Choose two.)

- A.** You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.
- B.** You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.
- C.** You can re-schedule order lines that are already scheduled.
- D.** You can initiate back-to-back orders to expedite fulfillment of lines with adelayed schedule ship date.

Answer: B,C

NO.2 A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order.

Identify the attribute that was modified during the revision of the sales order.

- A.** Unit Selling Price
- B.** Ordered Quantity
- C.** Ordered UOM
- D.** Customer PO
- E.** Requested Ship Date

Answer: D

NO.3 Which three statements are true about Discount Lists? (Choose three.)

- A.** Users can define discountsfor configurable models on Discount Lists.
- B.** Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.
- C.** Tier and attribute-based adjustments aresupported only at the root item level.
- D.** Discount rules can be defined at the root level only.
- E.** Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.

Answer: A,C,E

Explanation

References:http://download.oracle.com/ocomdocs/global/fusion_r11/scm/Pricing_Administration/Pricing_Administration.doc

NO.4 Your customer is concerned about not having access to schedule orders and check availability when the Global OrderPromising server is down. Which two statements are true? (Choose two.)

- A.** Affected orders cannot be rescheduled based on supply chain availability search after server recovery.
- B.** Global Order Promising cannot continue promising orders, but the server or backup server is usually restarted quickly.
- C.** Global Order Promising continues promising orders based on supply chain availability search until the server or backup server can be restarted.
- D.** Global Order Promising continues promising orders based on lead-time availability until the server

or backup server can be restarted.

E. Affected orders can be rescheduled based on supply chain availability search after server recovery.

Answer: C,E

NO.5 The customer service representative in your company has received a request from a customer for appending additional quantity to an original sales order that has already been released to the warehouse. The sales order quantity revision has resulted in a new shipment line with the status "Ready to Release." What action would you take to ship the new line by merging it with the original shipment?

A. Run the process Create Shipments with the parameter Append Shipment set to Yes.

B. Run the process Create Shipments with the parameter Create Shipment set to Yes.

C. Manually append the new line to the shipment.

D. Perform Pick Release by selecting the Append Shipment check box.

Answer: C

NO.6 Your company wants a category of goods to be globally sourced for certain regions in Europe. After setting up the sourcing rules, you attempt to assign them by using the Category and Region option, but the category is not on the list of values.

What is the problem?

A. The Default Sourcing Assignment Set profile option is not set.

B. A category set has not been selected under the Sourcing Rule Category Set profile option.

C. The Default Sourcing Assignment Set profile option is set to a category set for the Item category set structure.

D. The category set that is associated with the Sourcing Rule Category Set profile option is controlled at the organization level.

Answer: B

NO.7 The order manager in your company likes to monitor order delivery commitments in real time for customers.

Identify the Order Management Oracle Transactional Business Intelligence (OTBI) dashboard that can be used to get all possible root causes for orders that are not fulfilled on time.

A. Orders on Past Due

B. Orders on Hold

C. Orders on Backorder

D. Fulfillment line in Jeopardy

E. Orders in Jeopardy

Answer: A

Explanation

Orders in jeopardy - Details - The Fulfillment Lines in Jeopardy Analysis shows the number of fulfillment lines that are in jeopardy, using a bar for each jeopardy priority that you have defined. For example, a range can indicate high, medium, or low jeopardy priorities. You can click a range bar to drill down to the Manage Fulfillment Lines page, which displays a list of fulfillment lines restricted to the exception type that corresponds to that range, as indicated by an icon in the Exception Type column. Orders on Past Due - Details and allows filtering based upon :YearInventory Organization NameItem

NameBusiness Unit NameBill-to Customer NameShip-to Customer Name So Past due seems to give root cause details while Jeopardy gives ranges